



Monday, August 21, 2023

Board of Commissioners Special Meeting: AGENDA-MINUTES – 6:00 PM

1. CALL TO ORDER

A. Roll Call

Attendees:

Commissioner Diane Kelly, President
Commissioner David M. Kennedy, Vice President
Commissioner Monica Hodges, Assist. Twp. Secretary
Commissioner Brad Osborne
Commissioner Jacob Roth
Joseph Zator, Twp. Solicitor, Zator Law

Tom Petrucci, Township Manager
Herb Bender, Dir. of Twp. Operations
Rob Fehnel, IT Projects Manager
Tracy Fehnel, Exec. Assistant

2. PLEDGE OF ALLEGIANCE

3. ANNOUNCEMENTS

A. All public sessions of the South Whitehall Township Board of Commissioners are electronically recorded, filed, and posted on the Township's Website for Public access.

B. The Board did meet in Executive Session this evening, August 21st, before the start of this meeting to discuss Legal issues.

C. Public /Virtual Meeting Rules

4. COURTESY OF THE FLOOR - Public Comment on Non-Agenda Items - NONE

5. REVIEW/DISCUSSION ITEM

A. Residential Municipal Solid Waste (MSW) Collection, Disposal, and Recycling Services Contract Commencing January 1, 2024 – Review, Followed by Discussion of Bid Results (Contract Letting Date of July 26, 2023)

Township Manager Tom Petrucci explained that on July 26, 2023, the MSW/Recycling Bid was opened. Contract would commence on January 1, 2024.

Options for consideration are:

1. Accept 3-Year Bid (Waste Management is low bidder for this option.)
2. Accept 5-Year Bid (J.P. Mascaro is the low bidder for this option.)
3. Reject Bids and Rebid.

Bid provides for 5 separate one-year option extensions following the final year of the contract.

As part of the review of the package, Staff compiled a bid tabulation, as well as refuse and recycling projections based upon the 2024 Bid figures. Mr. Petrucci said he would like to point out that 2 pieces of correspondence were received from J.P. Mascaro dated July 27th and August 8th; however, for clarification, these materials were not considered as part of the review, as they were received after the bid opening. Township Staff did put together a Municipal pricing comparison spreadsheet, which looks at other similar sized municipalities to determine where the pricing aligned.

- In summary, for the total bid for all curbside programs, including MSW collection and disposal, as well as co-mingled recyclables and curbside yard waste, and bulk item collections, **For the 3-year option:**
 - J.P. Mascaro - \$12,681,336.00.
 - Waste Management (low bidder) - \$12,490,831.00.
 - Whitetail - \$17,559,842.96.
- **For the 5-year option:**
 - J.P. Mascaro (low bidder) - \$21,634,536.00.
 - Waste Management - \$22,393,838.00.
 - Whitetail - \$30,331,143.87.
- With respect to contract pricing, Township is looking at a price increase of 62% from the current contract.
 - For the 3-year contract price per unit per quarter:
 - J.P. Mascaro - \$154.70/Qtr and \$618.80/Yr.
 - Waste Management – \$152.56/Qtr and \$610.24/Yr.
 - For the 5-year contract price per unit per quarter:
 - J.P. Mascaro - \$158.63/Qtr and \$634.52/Yr.
 - Waste Management – \$163.73/Qtr and \$654.92/Yr.
- (11:31) A 3% increase from year-to-year was built into the above figures for inflation purposes. For clarification, this is for Refuse, Recycling, Bulk Items, and Yard Waste—same services that the Township has under the current contract w/following few exceptions:
 - Christmas Tree collection, taken out; however, PW will be handling.
 - Age of equipment requirement was also built into the price.
 - Requirement – Dedicated Customer Service Line for Residents to call in times of collection.

The Mascaro Team was in attendance: J.P. Mascaro III, Owner; Sam Augustine, Director of Sales & Marketing; Al DeGennaro, Bidding Department/Deputy General Counsel; Ron Carson, Sales Manager; Chris Caras, Local General Manager. Mr. J.P. Mascaro touched on the following points:

- Only owned and operated business in the region that does these types of contracts
- Previously worked in the Township
- Best situated Company for Township's long-term needs
- Their infrastructure is close by, with operating division less than 5 miles away.
- Transfer station and recycling processing center 4 miles from SWT.
- Refuse is taken to the Pioneer Crossings Landfill located in Berks County. They have significant capacity moving forward.
- They are in great standing with the regulatory agencies in the LV and their neighbors.
- Next to Pioneer Crossings Landfill they have Total Recycle, a state of art recycling plant—invested \$25M into it. Will be able to process/handle recyclables for the long-term at this facility.

(22:00) Mr. Mascaro said disposal is a big portion of the cost—approximately 50% of the cost is for disposal. Market is dictated by several factors—Operating costs JPM incurs—such as equipment which is used to operate the landfill on a daily basis, which has almost doubled in the last 4 years. Costs related to regulatory requirements, gas management, leachate management (wastewater created in landfill), supply and demand. He went on to say that the J.P. Mascaro Proposal represents a firm, cost-effective, long-term option for the Township.

(23:29) Sam Augustine talked about pricing. He explained the reason for the large increase, many of which Mr. Mascaro already brought up. He said in the last 5 years they have seen unprecedented rising of costs in their industry. Wages have also gone up. He said this era of rising costs is not stopping. He feels it would be very advantageous for the Township to consider the 5-year contract. He said they are bidding this contract competitively over the 5 years. He said they would be giving us a long-term stable contract. He said this is a fair price.

(30:00) Al DeGennaro explained he worked extensively on the bid. He said they have 13 contracts in the LV—they have the most in this region and that is because they have the best infrastructure, the closest transfer station, their own landfill which is in good standing w/PA DEP, and they have their own state-of-the-art transfer facility. He pointed out the cost during the 4th year—a \$341,000 difference between them and Waste Management. In the 5th year, again JPM is lower, with a difference of \$608,000. The reason is that WM does not have the infrastructure that JPM does. In the LV, JPM has the most sophisticated network, which is why they can do this (referring to the pricing).

(35:20)Waste Management, Ron Carlson explained that the transportation industry has taken a huge blow, cost of equipment is outrageous. WM does have a transfer station which is located approximately one mile from SWT. Their landfills in the area, several are up for expansion, and decision which will be made by the PA DEP—they do not foresee a problem with that. They are building a state-of-the-art recycling facility at our GCS landfill, to be completed in the next 2 years. It will replace the Allentown facility. He wanted to note with regard to the WM three-year contract, there are extensions with that, as well as with the five-year contracts. And, they do hold that last year price with the three-year and the five-year extension. They are the low bidder for the three-year contract. They prefer to be awarded the three-year contract. They will talk about the extensions. They are a bilateral, mutual agreement between the Township and the Hauler. He said that J. P. Mascaro spelled out the issues in the transportation industry and that is why our pricing is where it is.

(51:27) Mr. Mascaro explained that they look at costs on a daily basis in order to minimize their costs, because they know it has a direct impact on their bottom line. However, he said the reality is that they cannot control/dictate how much International or Mack Trucks are selling their vehicles/parts for; same for the body manufacturers. These costs have increased by staggering numbers. The cost of garbage trucks in the last 5 years have almost doubled in cost--\$500,000 pieces of equipment that would service your contract. Wages are much higher. The increased amount of trucking puts wage pressure on the diesel mechanic side. All of these are reasons why you see the bids significantly higher now than they were three years ago. Mr. Mascaro said regarding the replacement of cart prices, that theirs is significantly more affordable than WM. Extra Bulk costs—theirs is significantly lower than WM.

(59:45) Waste Management, Ron Carlson, added onto the conversation by saying that in this industry they ordered trucks 2 years ago, which they still have not received. We have trucks sitting for months waiting for parts to come in--showing the Supply & Demand difficulties that exist. Mr. Carlson said it is outrageous. SWT's contract had some strict equipment requirements—1/3 of the fleet had to be new, 1/3 of the fleet had to be within 3 years old, and 1/3 of the fleet could be 5 years old, which caused huge price increases they have to pass on. He said there are some things that need to be looked at in this contract whether it is awarded tonight or later. He gave the example of the toters out on the street. Some of the toters are 20 years old, and with an automated arm being used, if that toter cracks, it will be the hauler's fault and their responsibility to replace. He said that he feels there are costs being passed on to the hauler which are a little substantial. However, Mr. Carlson said he feels SWT could do something for their Seniors—limit what they can put out, or use a tag system, for those who have only one bag—their options for disposal. If SWT's disposal decreases, it will definitely show in the next bid. The limits are the same right now, but that contract will run out with the disposal limits you are experiencing right now.

Commissioners, as well as Residents participating in this meeting, expressed their concerns over the importance of good customer service.

Marie North, resident, called in with regard to toters and proper use and placement of toters. People do not follow the instructions given—such as placement of toters, and there are so many different ways that these toters are being packed with trash. She said that maybe it is an educational thing for some of the residents.

Recyclables –No changes were made. We will continue to recycle per the Solid Waste and Recycling Act at the State level. Residents would continue to recycle as they do now.

Mr. Mascaro said they have an option which they offer—they do handle flexible packaging, and then they make a commodity at their facility called R-Flex. They are one of the only plants in the U.S. that make this commodity. It is then sold to other markets.

Mr. Carlson, from WM countered Mr. Mascaro’s comments by saying their facility is currently being designed and built. Therefore, they are currently accepting the currently standard recyclables.

Marie North added onto this conversation by saying she thinks the handling of flexible packaging is a real big benefit to all of us.

6. MOTIONS

A. Residential Municipal Solid Waste (MSW) Collection, Disposal and Recycling Services Contract Commencing January 1, 2024 – Consideration of Award of Contract

A MOTION was made by Commissioner Kennedy to go with the five-year Plan with J. P. Mascaro. There was no second to this motion. MOTION failed due to lack of second.

President Kelly asked if there was an alternate MOTION on the table.

Commissioner Roth made a MOTION that we TABLE this item, to then be placed on the September 6, 2023, Board of Commissioners Meeting Agenda, which will still fall before the 45-day requirement, when we would have to take action. Township Manager Petrucci said that the 45-day requirement falls on September 9th. President Kelly seconded this motion.

Commissioner Roth said that he would like more time to digest this topic through the information they have been given. He said that he appreciates both J.P. Mascaro and Waste Management for being in attendance this evening. He said that the information they provided was very helpful. He said that he would like to take all this under advisement and come back on September 6th with a decision. President Kelly said that she is in agreement with this. She thanked all the residents who participated virtually and in person who posed questions for the Board’s consideration as well.

(18:45) All were in favor to TABLE and come back on September 6, 2023, at the regularly scheduled meeting. Vote 4:1. Motion carried. Commissioner Kennedy was opposed.

7. EXECUTIVE SESSION

A. Scheduled Accordingly - NONE

8. COURTESY OF THE FLOOR - Public Comment - NONE.

9. ADJOURNMENT

A. Motion to Adjourn – At 7:19P a MOTION was made by Commissioners Kelly and Kennedy to adjourn. All in favor; none opposed. Vote 5:0. Motion carried.

10. APPROVED: On September 9, 2023, a MOTION was made by Commissioners Hodges and Kennedy to approve the August 21, 2023, Board of Commissioners Special Meeting Minutes as presented. All in favor; none opposed. Vote 4:0. Motion carried.

BID TABULATION 7/26/23
RESIDENTIAL MUNICIPAL SOLID WASTE (MSW)
COLLECTION, DISPOSAL, AND RECYCLING SERVICES

A. MSW COLLECTION & DISPOSAL - Per Section 3			
One (1) collection per week based on current Township schedule and routes			
CONTRACT YEAR	Mascaro	Waste Management	Whitetail
2024	\$2,213,280.00	\$1,919,873.00	\$2,581,733.74
2025	\$2,251,752.00	\$2,034,905.00	\$2,672,094.42
2026	\$2,294,472.00	\$2,157,071.00	\$2,765,617.73
2027*	\$2,355,900.00	\$2,330,064.00	\$2,862,414.35
2028*	\$2,416,380.00	\$2,516,434.00	\$2,962,598.85
3 YEAR	\$6,759,504.00	\$6,111,849.00	\$8,019,445.89
5 YEAR	\$11,531,784.00	\$10,958,347.00	\$13,844,459.09
B. CURBSIDE PROGRAMS COMMINGLED (RECYCLABLES, CURBSIDE YARD WASTE ETC - Per Section 4			
One (1) collection per week based on current Township schedule and routes			
CONTRACT YEAR	Mascaro	Waste Management	Whitetail
2024	\$1,758,168.00	\$1,888,663.00	\$2,940,948.28
2025	\$1,788,732.00	\$2,001,911.00	\$3,043,881.47
2026	\$1,822,668.00	\$2,122,293.00	\$3,150,417.32
2027*	\$1,871,460.00	\$2,291,721.00	\$3,260,681.93
2028*	\$1,919,520.00	\$2,474,523.00	\$3,374,805.79
3 YEAR	\$5,369,568.00	\$6,012,867.00	\$9,135,247.07
5 YEAR	\$9,160,548.00	\$10,779,111.00	\$15,770,734.79
C. HAULING OF YARD WASTE CONTAINERS - Per Section 4			
CONTRACT YEAR	Mascaro	Waste Management	Whitetail

2024	\$180,828.00	\$115,000.00	\$133,200.00
2025	\$183,972.00	\$121,900.00	\$133,200.00
2026	\$187,464.00	\$129,214.00	\$138,750.00
2027*	\$192,480.00	\$139,551.00	\$149,850.00
2028*	\$197,460.00	\$150,715.00	\$160,950.00
3 YEAR	\$552,264.00	\$366,114.00	\$405,150.00
5 YEAR	\$942,204.00	\$656,380.00	\$715,950.00
TOTAL BID PRICE FOR THREE YEAR BID 2024 + 2025 + 2026	\$12,681,336.00	\$12,490,831.00	\$17,559,842.96
TOTAL PRICE FOR FIVE YEAR BID (IF FIVE YEAR OPTION IS SUBMITTED (TOTAL 2024 THROUGH 2028	\$21,634,536.00	\$22,393,838.00	\$30,331,143.87

Attachment D

**BID TABULATION 7/26/23
RESIDENTIAL MUNICIPAL SOLID WASTE (MSW)
COLLECTION, DISPOSAL, AND RECYCLING SERVICES**

ALTERNATE BID ITEMS

ALTERNATE BID ITEM - CONTRACTOR PROCESSES PURCHASING OF STICKERS/TAGS

CONTRACT YEAR	Mascaro	Waste Management	Whitetail
2024	no bid	no bid	\$3.00
2025	no bid	no bid	\$4.00
2026	no bid	no bid	\$5.00
2027*	no bid	no bid	\$5.25
2028*	no bid	no bid	\$5.50
TOTALS FOR 3 YEAR	\$0.00	\$0.00	\$22.75
TOTALS FOR 5 YEAR	\$0.00	\$0.00	\$22.75

BID TABULATION 7/26/23
RESIDENTIAL MUNICIPAL SOLID WASTE (MSW)
COLLECTION, DISPOSAL, AND RECYCLING SERVICES

a. PRICE FOR FREON REMOVAL, PER ITEM:

CONTRACT YEAR	Mascaro	Waste Management	Whitetail
2024	\$ 130.00	\$ 100.00	\$ 75.00
2025	\$ 135.00	\$ 100.00	\$ 85.00
2026	\$ 140.00	\$ 100.00	\$ 95.00
2027*	\$ 145.00	\$ 100.00	\$ 105.00
2028*	\$ 150.00	\$ 100.00	\$ 105.00

b. BULK STICKER:

CONTRACT YEAR	Mascaro	Waste Management	Whitetail
2024	\$ 50.00	\$ 75.00	**bid 3 prices**
2025	\$ 54.00	\$ 75.00	?
2026	\$ 58.00	\$ 75.00	?
2027*	\$ 63.00	\$ 75.00	?
2028*	\$ 68.00	\$ 75.00	?

c. INDIVIDUAL GRASS STICKER (CURBSIDE):

CONTRACT YEAR	Mascaro	Waste Management	Whitetail
2024	\$ 5.00	\$ 6.00	\$ 5.00
2025	\$ 6.00	\$ 6.00	\$ 6.00
2026	\$ 7.00	\$ 6.00	\$ 7.00
2027*	\$ 8.50	\$ 6.00	\$ 7.50
2028*	\$ 10.00	\$ 6.00	\$ 7.50

d. ALTERNATE BID ITEM - New, Additional, or Replacement Collection Carts (delivered):

CONTRACT YEAR	Mascaro	Waste Management	Whitetail
2024 - 35 GALLON	\$ 95.00	\$ 115.00	\$ 70.00
2024 - 64 GALLON	\$ 95.00	\$ 115.00	\$ 70.00
2024 - 96 GALLON	\$ 102.00	\$ 115.00	\$ 81.00
2025 - 35 GALLON	\$ 100.00	\$ 125.00	\$ 70.00
2025 - 64 GALLON	\$ 100.00	\$ 125.00	\$ 70.00
2025 - 96 GALLON	\$ 107.00	\$ 125.00	\$ 81.00
2026 - 35 GALLON	\$ 105.00	\$ 140.00	\$ 70.00
2026 - 64 GALLON	\$ 105.00	\$ 140.00	\$ 70.00
2026 - 96 GALLON	\$ 112.00	\$ 140.00	\$ 81.00
2027* - 35 GALLON	\$ 111.00	\$ 153.00	\$ 70.00
2027* - 64 GALLON	\$ 111.00	\$ 153.00	\$ 70.00

2027* - 96 GALLON	\$	118.00	\$	153.00	\$	81.00
2028* - 35 GALLON	\$	118.00	\$	168.00	\$	70.00
2028* - 64 GALLON	\$	118.00	\$	168.00	\$	70.00
2028* - 96 GALLON	\$	125.00	\$	168.00	\$	81.00

2023 Contract Price**\$2,554,544.00**

from 2023 increased percentage

2024

Mascaro

62.54%

\$4,152,276.00**Waste Management**

53.59%

\$3,923,536.00**Whitetail Disposal**

121.40%

\$5,655,882.02

2025 Increased percentage

1.74%

\$4,224,456.00

5.99%

\$4,158,716.00

3.42%

\$5,849,175.89

2026 Increased percentage

1.90%

\$4,304,604.00

6.01%

\$4,408,578.00

3.52%

\$6,054,785.05

2027 Increased percentage

2.68%

\$4,419,840.00

8.00%

\$4,761,336.00

3.60%

\$6,272,946.28

2028 Increased percentage

2.57%

\$4,533,360.00

7.99%

\$5,141,672.00

3.59%

\$6,498,354.64**\$21,634,536.00****\$22,393,838.00****\$30,331,143.88**

Refuse Expense Projections for 2024 - 2028

Expenses with 3% increase for inflation

<u>Mascrao</u>	<u>2023</u>	<u>3%</u> <u>2024</u>	<u>3%</u> <u>2025</u>	<u>3%</u> <u>2026</u>	<u>3%</u> <u>2027</u>	<u>3%</u> <u>2028</u>
Wages	\$48,686.58	\$50,147.18	\$51,651.59	\$53,201.14	\$54,797.17	\$56,441.09
Special Allocation	\$194,588.28	\$200,425.93	\$206,438.71	\$212,631.87	\$219,010.82	\$225,581.15
Overtime Pay	\$500.00	\$515.00	\$530.45	\$546.36	\$562.75	\$579.64
Postage	\$17,500.00	\$18,025.00	\$18,565.75	\$19,122.72	\$19,696.40	\$20,287.30
General Government Supplies	\$15,000.00	\$15,450.00	\$15,913.50	\$16,390.91	\$16,882.63	\$17,389.11
Advertising/Printing	\$9,000.00	\$9,270.00	\$9,548.10	\$9,834.54	\$10,129.58	\$10,433.47
Hauler Disposal Fees	\$55,000.00	\$56,650.00	\$58,349.50	\$60,099.99	\$61,902.98	\$63,760.07
	<u>\$340,274.86</u>	<u>\$350,483.11</u>	<u>\$360,997.60</u>	<u>\$371,827.53</u>	<u>\$382,982.35</u>	<u>\$394,471.82</u>

Expenses with exact stated budgets dependent on needs of that years budget

	<u>2023</u>	<u>2024</u>	<u>2025</u>	<u>2026</u>	<u>2027</u>	<u>2028</u>
Professional Services	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00
Legal Services	\$37,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$40,000.00
Resident Education	\$3,000.00	\$3,000.00	\$3,000.00	\$3,000.00	\$3,000.00	\$3,000.00
	<u>\$42,000.00</u>	<u>\$15,000.00</u>	<u>\$15,000.00</u>	<u>\$15,000.00</u>	<u>\$15,000.00</u>	<u>\$45,000.00</u>
Expenses Total	\$382,274.86	\$365,483.11	\$375,997.60	\$386,827.53	\$397,982.35	\$439,471.82

Bid Contract Totals

	<u>2024</u>	<u>2025</u>	<u>2026</u>	<u>2027</u>	<u>2028</u>
Mascaro	\$4,152,276.00	\$4,224,456.00	\$4,304,604.00	\$4,419,840.00	\$4,533,360.00
Grand Total	\$4,517,759.11	\$4,600,453.60	\$4,691,431.53	\$4,817,822.35	\$4,972,831.82

3 Year Contract Total Prices per unit
Price per unit per quarter

\$13,809,644.23
\$154.70

5 Year Contract Total Prices per unit
Price per unit per quarter

\$23,600,298.41
\$158.63

Refuse Expense Projections for 2024 - 2028

Expenses with 3% increase for inflation

<u>Waste Management</u>	<u>2023</u>	<u>3% 2024</u>	<u>3% 2025</u>	<u>3% 2026</u>	<u>3% 2027</u>	<u>3% 2028</u>
Wages	\$48,686.58	\$50,147.18	\$51,651.59	\$53,201.14	\$54,797.17	\$56,441.09
Special Allocation	\$194,588.28	\$200,425.93	\$206,438.71	\$212,631.87	\$219,010.82	\$225,581.15
Overtime Pay	\$500.00	\$515.00	\$530.45	\$546.36	\$562.75	\$579.64
Postage	\$17,500.00	\$18,025.00	\$18,565.75	\$19,122.72	\$19,696.40	\$20,287.30
General Government Supplies	\$15,000.00	\$15,450.00	\$15,913.50	\$16,390.91	\$16,882.63	\$17,389.11
Advertising/Printing	\$9,000.00	\$9,270.00	\$9,548.10	\$9,834.54	\$10,129.58	\$10,433.47
Hauler Disposal Fees	\$55,000.00	\$56,650.00	\$58,349.50	\$60,099.99	\$61,902.98	\$63,760.07
	<u>\$340,274.86</u>	<u>\$350,483.11</u>	<u>\$360,997.60</u>	<u>\$371,827.53</u>	<u>\$382,982.35</u>	<u>\$394,471.82</u>

Expenses with exact stated budgets dependent on needs of that years budget

	<u>2023</u>	<u>2024</u>	<u>2025</u>	<u>2026</u>	<u>2027</u>	<u>2028</u>
Professional Services	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00
Legal Services	\$37,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$40,000.00
Resident Education	\$3,000.00	\$3,000.00	\$3,000.00	\$3,000.00	\$3,000.00	\$3,000.00
	<u>\$42,000.00</u>	<u>\$15,000.00</u>	<u>\$15,000.00</u>	<u>\$15,000.00</u>	<u>\$15,000.00</u>	<u>\$45,000.00</u>
Total	\$382,274.86	\$365,483.11	\$375,997.60	\$386,827.53	\$397,982.35	\$439,471.82

Bid Contract Totals

	<u>2024</u>	<u>2025</u>	<u>2026</u>	<u>2027</u>	<u>2028</u>
Waste Management	\$3,923,536.00	\$4,158,716.00	\$4,408,578.00	\$4,761,336.00	\$5,141,672.00
Grand Total	\$4,289,019.11	\$4,534,713.60	\$4,795,405.53	\$5,159,318.35	\$5,581,143.82

3 Year Contract Total Prices per unit \$13,619,138.23
 Price per unit per quarter \$152.56

5 Year Contract Total Prices per unit \$24,359,600.41
 Price per unit per quarter \$163.73

Refuse Expense Projections for 2024 - 2028

Expenses with 3% increase for inflation

<u>Whitetail Disposal</u>	<u>2023</u>	<u>3% 2024</u>	<u>3% 2025</u>	<u>3% 2026</u>	<u>3% 2027</u>	<u>3% 2028</u>
Wages	\$48,686.58	\$50,147.18	\$51,651.59	\$53,201.14	\$54,797.17	\$56,441.09
Special Allocation	\$194,588.28	\$200,425.93	\$206,438.71	\$212,631.87	\$219,010.82	\$225,581.15
Overtime Pay	\$500.00	\$515.00	\$530.45	\$546.36	\$562.75	\$579.64
Postage	\$17,500.00	\$18,025.00	\$18,565.75	\$19,122.72	\$19,696.40	\$20,287.30
General Government Supplies	\$15,000.00	\$15,450.00	\$15,913.50	\$16,390.91	\$16,882.63	\$17,389.11
Advertising/Printing	\$9,000.00	\$9,270.00	\$9,548.10	\$9,834.54	\$10,129.58	\$10,433.47
Hauler Disposal Fees	\$55,000.00	\$56,650.00	\$58,349.50	\$60,099.99	\$61,902.98	\$63,760.07
	<u>\$340,274.86</u>	<u>\$350,483.11</u>	<u>\$360,997.60</u>	<u>\$371,827.53</u>	<u>\$382,982.35</u>	<u>\$394,471.82</u>

Expenses with exact stated budgets dependent on needs of that years budget

	<u>2023</u>	<u>2024</u>	<u>2025</u>	<u>2026</u>	<u>2027</u>	<u>2028</u>
Professional Services	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00
Legal Services	\$37,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$40,000.00
Resident Education	\$3,000.00	\$3,000.00	\$3,000.00	\$3,000.00	\$3,000.00	\$3,000.00
	<u>\$42,000.00</u>	<u>\$15,000.00</u>	<u>\$15,000.00</u>	<u>\$15,000.00</u>	<u>\$15,000.00</u>	<u>\$45,000.00</u>
Total	\$382,274.86	\$365,483.11	\$375,997.60	\$386,827.53	\$397,982.35	\$439,471.82

Bid Contract Totals

	<u>2024</u>	<u>2025</u>	<u>2026</u>	<u>2027</u>	<u>2028</u>
Whitetail Disposal	\$5,655,882.02	\$5,849,175.89	\$6,054,785.05	\$6,272,946.28	\$6,498,354.64
Grand Total	\$6,021,365.13	\$6,225,173.49	\$6,441,612.58	\$6,670,928.63	\$6,937,826.46

3 Year Contract Total Prices per unit
Price per unit per quarter

\$18,688,151.19
\$209.35

5 Year Contract Total Prices per unit
Price per unit per quarter

\$32,296,906.29
\$217.08

Refuse & Recycling Toter Price Comparison (delivered)

<u>Current</u>	<u>2023</u>
35 Gallon	\$48.00
96 Gallon	\$60.00

<u>Mascaro</u>	<u>2024</u>	<u>2025</u>	<u>2026</u>	<u>2027</u>	<u>2028</u>
35 Gallon	\$95.00	\$100.00	\$105.00	\$111.00	\$118.00
64 Gallon	\$95.00	\$100.00	\$105.00	\$111.00	\$118.00
96 Gallon	\$102.00	\$107.00	\$112.00	\$118.00	\$125.00

<u>Waste Management</u>	<u>2024</u>	<u>2025</u>	<u>2026</u>	<u>2027</u>	<u>2028</u>
35 Gallon	\$115.00	\$125.00	\$140.00	\$153.00	\$168.00
64 Gallon	\$115.00	\$125.00	\$140.00	\$153.00	\$168.00
96 Gallon	\$115.00	\$125.00	\$140.00	\$153.00	\$168.00

<u>Whitetail</u>	<u>2024</u>	<u>2025</u>	<u>2026</u>	<u>2027</u>	<u>2028</u>
35 Gallon	\$70.00	\$70.00	\$70.00	\$70.00	\$70.00
64 Gallon	\$70.00	\$70.00	\$70.00	\$70.00	\$70.00
96 Gallon	\$81.00	\$81.00	\$81.00	\$81.00	\$81.00

Refuse & Recycling Sticker Price Comparison

2023

Grass Stickers	\$4.00
Bulk Stickers	\$32.00
Freon Stickers	\$60.00

Mascaro

	<u>2024</u>	<u>2025</u>	<u>2026</u>	<u>2027</u>	<u>2028</u>
Grass Stickers	\$5.00	\$6.00	\$7.00	\$8.50	\$10.00
Bulk Stickers	\$50.00	\$54.00	\$58.00	\$63.00	\$68.00
Freon Stickers	\$130.00	\$135.00	\$140.00	\$145.00	\$150.00

Waste Management

	<u>2024</u>	<u>2025</u>	<u>2026</u>	<u>2027</u>	<u>2028</u>
Grass Stickers	\$6.00	\$6.00	\$6.00	\$6.00	\$6.00
Bulk Stickers	\$75.00	\$75.00	\$75.00	\$75.00	\$75.00
Freon Stickers	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00

Whitetail

	<u>2024</u>	<u>2025</u>	<u>2026</u>	<u>2027</u>	<u>2028</u>
Grass Stickers	\$5.00	\$6.00	\$7.00	\$7.50	\$7.50
Bulk Stickers					
Freon Stickers	\$75.00	\$85.00	\$95.00	\$105.00	\$105.00